

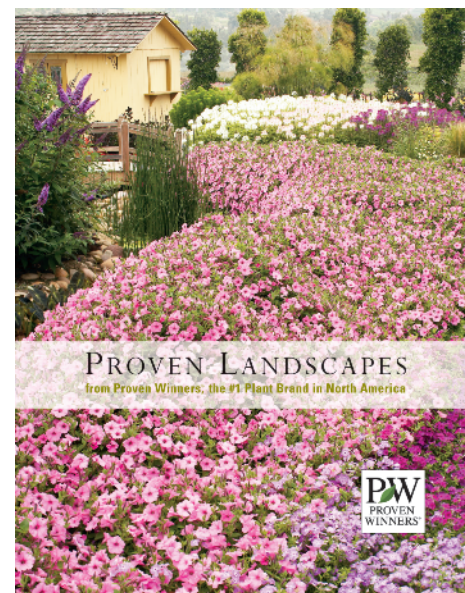
Do You Offer Landscape Services?

We Have Resources to Help You Provide the Best Plants for Your Design

Brochures for landscapers

Professional landscapers choose Proven Winners because our varieties deliver exceptional quality, beauty, proven performance, and they add something unique and interesting to the landscapers' designs. Our commitment to excellence from the very early stages of the plant's life guarantees you will be planting the very best in your landscapes.

If you offer landscape services or have an event that will focus on landscape design, we have professionally designed brochures that will help you sell your services. To request copies of these brochures, contact us 877-895-8138.



Proven Winners' Signature Garden Program

High-Quality Plants for High-Profile Places

Our Signature Garden Program is a partnership between Proven Winners and several high-profile resorts, museums, and municipal buildings across the country. Professional landscapers and staff horticulturists affiliated with these properties choose to plant Proven Winners and feature them prominently on their properties.

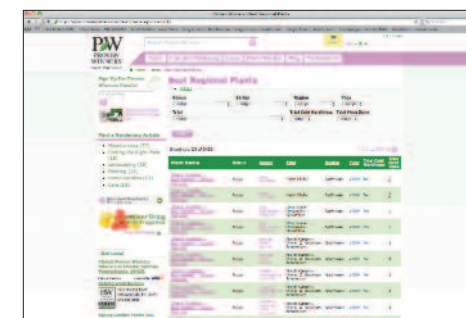
Our program provides brochures for the properties to use to promote their gardens and their partnership with Proven Winners. They choose our plants, tell people who visit that the plants are Proven Winners, and they lead tours of the property to show them off. It's another way we continue to build our brand and associate it with design and performance – and that translates into more customers looking for Proven Winners at garden centers across the country.



Online resources for landscapers

Go to <http://www.provenwinners.com/professionals/landscapes>

With information on everything from how to estimate the space, the number of plants, and the amount of mulch needed for specific size beds to what shrubs are best for your region or provide the greatest winter interest, our online resources are a great place for landscapers to find answers to their questions. And when you visit this site, you'll also find inspiration for your projects with a photo gallery filled with actual landscape ideas and designs.



Proven Winners has the Point-of-Purchase Materials to Make It Easy and Attractive

Three Ways to Organize Your Garden Center

All Point-of-Purchase materials, including many more options than those shown here, are available online. Visit www.provenwinners.com.

Organize by INTEREST



Available in 2 sizes – 23" x 23" and 18" x 18", 2-sided on coroplast with a grommet in each corner



11" x 7" benchcards – content matches the 23" x 23"/18" x 18" signs



8.5" x 13.25" "Why Choose Proven Winners?" Marketing Pull-Down – totally weatherproof and securable with zip ties



Horizontal and Vertical banners – 2-sided with 4 grommets and hemmed with 6" of roping on all 4 corners



Tag-shaped signs available in 2 sizes – 18" x 45" and the new 12" x 30" mini size



11" x 7" benchcards – content matches the tag-shaped signs

Organize by NEED



Available in 2 sizes – 23" x 23" and 18" x 18", 2-sided on coroplast with a grommet in each corner



11" x 7" benchcards – content matches the 23" x 23"/18" x 18" signs



Horizontal and Vertical banners – 2-sided with 4 grommets and hemmed with 6" of roping on all 4 corners

Organize by COLOR

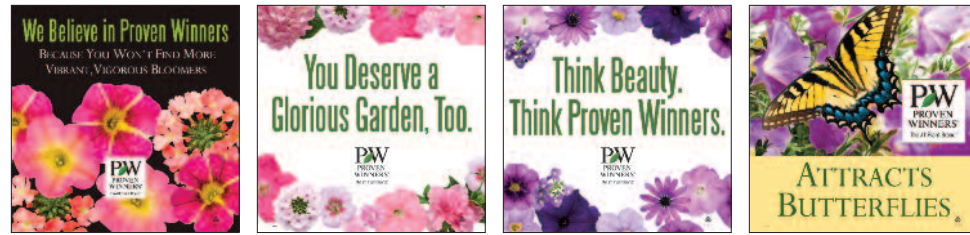


Tag-shaped ColorWise® signs available in 2 sizes – 18" x 45" and the new 12" x 30" mini size



11" x 7" benchcards – content matches the tag-shaped signs

NEW Point-of-Purchase Offerings



New for Spring 2013

Available in 2 sizes – 23" x 23" and 18" x 18", 2-sided on coroplast with a grommet in each corner



New for Spring 2013

11" x 7" benchcards – there is a matching benchcard for all 12 of the new 18x18 and 23x23 signs shown above



New for Spring 2013

Horizontal and Vertical banners – 2-sided with 4 grommets and hemmed with 6" of roping on all 4 corners



New tag-shaped signs

Tag-shaped signs available in 2 sizes – 18" x 45" and 12" x 30" mini size

Spring 2013 national combo – Velvet Skies



New Vertical banners

2' X 5' Ultraflex blockout banner is printed with UV-resistant ink on two sides; 2" top and bottom rod pockets mean more options for hanging



New "Proudly Grown" signs

New, dramatic design promotes your center's expertise in growing Proven Winners. There are 2 size options for these signs, 2.5' x 5' and 2' x 4' (horizontal or verticle) which are two-sided, coroplast, with 6 grommets

The Container Style Program Means No Extra Tags

Combinations are the most expensive plant item you sell, yet many times they are not labeled or the tags are buried in the soil. With the Container Design Program, you get one large, prominent tag for the complete combo.

You don't need to worry about the cost of extra stake tags, plus we make it easy. Just order by combination name and choose either a tag that is suitable for hanging baskets or for upright containers.

For additional information on the specific varieties used in a combination, please visit our website.

Container Style Tag Options



For upright containers, the tag can be converted to a stake tag by removing the hang-down portion and attaching the tag to a bamboo stake

Generic 3.5" x 14.35" Container Style tag for hanging baskets and upright containers – Individual variety tags are still needed

2.3" x 7.3" Large Multi-Liner Stake Tag – Replaces variety tags

3.5" x 14.35" Container Style tag for hanging baskets and upright containers – Replaces variety tags

New 2.75" x 6.75" Pocket Tag – Variety tags are stored together with this option

How the Pocket Tag works



Stack the 3 tags together; insert them through the opening above the purple band so the tips of the tags fit into the opening at the bottom of the pocket tag; bend the top of the pocket tag so the lip covers the top of the inserted tags to hold them in place.



Hanging basket with new Pocket tag housing the 3 variety tags for this combo

Hanging basket with generic 3.5" x 14.35" Container Style tag

Pocket tag housing the 3 variety tags in upright combo

How to create your own custom tag

How it's done

Contact your customer service representative at the Proven Winners propagator of your choice. They will get the information needed to set up the tag, including the name of the combination and the ingredients list. This information is then communicated by your Proven Winners propagator to the tag company, and the tags are ordered and then sent to you by the propagation company.

Who do they talk to?

Their customer service representative at their Proven Winners propagator.

Leadtimes?

After all of the information has been provided to MasterTag by the propagator, then 3 weeks maximum.

Quantities?

Can be ordered in 210 or 1008 per combo. Minimum run size is a total of 3360 for the 210 increment and 16,128 for the 1008 increment. These runs can be put on press as needed. We usually solicit all of the partners if a small run comes in, to see if anyone else wants to order.

Limitations (# of plants)

No more than 5 varieties can be shown on the tag, but we can list 6.

Bundled?

They come in bundles of 21.

UPC?

A barcode can be added if you provide one. Price can also be added if you provide one.

There will also be three scheduled tag runs in the spring of 2013:

Main Run –

New Combos must be in by: Week of Nov. 5th

Orders in by: Week of Dec. 3rd

Ship by: Week of Dec. 17th

Re-Orders –

New Combos must be in by: Week of Dec. 17th

Orders in by: Week of Jan. 14th

Ship by: Week of Jan. 28th

New Combos must be in by: Week of Feb. 4th

Orders in by: Week of Mar. 4th

Ship by: Week of Mar. 18th

If new varieties are submitted after in-by date, they will be held until the following run.

2012-2013 Complete Packages Program

As every marketer knows, brand-name products have a greater perceived value and higher sales volume than generics. That's why retailers can charge significantly more for Proven Winners plants in the Proven Winners Complete Package and still generate more sales than retailers who sell Proven Winners plants in generic black or green pots.

Our Complete Packages Increase Sales – Guaranteed

Nothing sells faster – especially when you use our Complete Package. And we guarantee it. If the extra cost of Proven Winners and Proven Selections branded containers does not help you sell our plants faster – and more profitably – we will refund you the difference (5 cents for every Royale™ or Premium 1, Premium 2, and Premium 3 gallon containers and 2 cents for all our other branded containers purchased). To take full advantage of Proven Winners marketing programs, grow and sell in our Complete Package. Visit www.provenwinners.com for more information on our marketing programs and our container guarantee.

	4.25 Grande™	Eco 4.25 Grande™	4.50 Classic™	1.0 QT	6.50	Royale™	Royale™ Specialty	Premium† 1 Gallon	Premium† 2 Gallon	Premium† 3 Gallon
Proven Winners®	•	•	•	•	•	•		•	•	•
Proven Selections®	•	•	•	•	•	•				
Foolproof Color™							•			
DIAMOND FROST®							•			
KING TUT®							•			
SEÑORITA ROSALITA®							•			
SUPERTUNIA®							•			
SUPERTUNIA® Citrus							•			
SUPERTUNIA® PRETTY MUCH PICASSO®							•			
TUSCAN SUN							•			
SNOW PRINCESS®							•			
GRACEFUL GRASSES®	*			•						

† These are CoEx containers.

Order Online
It's easy to get your Complete Package. Go to provenwinners.com and the Professional Growers link.



All These Plants Come With Containers

Consumers are looking for the white Proven Winners container. To make it easier for them to find it and easier for retailers to take advantage of the power of branding, many of our plants automatically come with our branded containers, as you can see below. Contact your propagator regarding delivery.

Annuals

Supertunia® Pretty Much Picasso® and Supertunia® Picasso in Pink, as well as Señorita Rosalita® and Señorita Blanca®, are all annuals that automatically come with a branded container. You can choose any of the white Proven Winners containers or in the case of Supertunia Pretty Much Picasso or Señorita Rosalita, product-specific 1.0 GL Royale containers are available. For Supertunia Pretty Much Picasso and Supertunia Picasso in Pink, you can also opt to buy a hanging basket tag rather than a container.



Perennials

All Proven Winners perennials automatically come with our specific white branded perennial containers including all perennial varieties previously sold as Proven Winners, such as Dolce® Heuchera.



Proven Winners Shrubs

All Proven Winners shrubs automatically ship with our specific white branded Proven Winners containers.





8-count – 4.25 Grande™
Self-Symetricize® Containers
and Display Tray (17⁷/₈" x 9")

16-count – 4.25 Grande™
Self-Symetricize® Containers and
Display Tray (17" x 17")

4.25 Grande™ Self-Symetricize® Container and Flat-Filler Display Tray (Patented)

- This revolutionary container and tray uses a unique version of our Symetricize® system. When used with automatic pot dispensers, containers shift into place perfectly in the tray – without assistance – to align logos and tag locator slots.
- Holds 45.43 cu. in. of soil.
- A taller, larger appearing container – great for 4-inch-type plant sales and fits perfectly in a female consumer's hand.
- Includes four (4) tag locator slots to display tag perfectly in the container.
- Available with three matching, low-profile flat-filler/display trays for excellent logo visibility – 8-count, 10-count, and 16-count.



10-count – 4.25 Grande™
Self-Symetricize® Containers
and Display Tray (22¹³/₃₂" x 8³¹/₃₂")

4.50 Classic™ Self-Symetricize® Container and Flat-Filler Display Tray (Patented)

- This revolutionary container and tray uses a unique version of our Symetricize® system. When used with automatic pot dispensers, containers shift into place perfectly in the tray – without assistance – to align logos and tag locator slots.
- Includes four (4) tag locator slots.
- Holds 37.8 cu. in. of soil
- Available with a matching 8-count, low-profile carry/display tray for excellent logo visibility.



8-count – 4.50 Classic™
Self-Symetricize® Containers
and Display Tray (19⁷/₁₆" x 10")

1.0 QT Container and Flat-Filler Display Tray

- A deeper container to allow more soil capacity and longer shelf life. Holds 56.0 cu. in. of soil.
- Includes two (2) tag locator slots to display tag perfectly in the container.
- Uses a Symetricize® hand-operated container/tray lock – allowing the container to be shifted in the tray to a “locking” position – so tags in locator slots line up perfectly.
- Available with a matching 8-count, low-profile flat-filler/display tray for excellent logo visibility.



8-count – 1.0 QT
Containers and Display
Tray (19¹/₂" x 10")

6.50 Container and Flat-Filler Display Tray

- Holds 116 cu. in. of soil.
- Perfect for larger size spring, summer, or fall sales.
- Available with a 6-count carry/display tray for ease of handling.



6-count – 6.50 Containers
and Display Tray (19³/₁₆" x 13¹/₄")

1.0 GL Royale™ Container and Carry/Display Tray

- Container holds 157 cu. in. of soil and includes two (2) tag locator slots to display tag perfectly in the container.
- Uses a Symetricize® hand-operated container/tray lock – allowing the container to be shifted in the tray to a “locking” position – so tags in locator slots line up perfectly.
- Available with a 3-count carry/display tray for handling and excellent logo visibility.



3-count – 1.0 GL
Royale™ Containers and
Display Tray (20" x 6⁵/₈")

1.0 GL Royale™ Specialty Containers*

We believe the best genetics warrant special attention. That's why when you order liners of the following three great varieties, we offer you the option of two different containers: our traditional package* or a variety-specific container. It's your choice, and it makes it easy for your customers to find these exceptional plants.

- These containers are printed with in-mold technology (a high-quality, 4-color label is molded directly onto the container).
- Holds 146 cu. in. of soil.
- Specific POP to match these containers is available to allow retailers to build high-impact, focused destinations for these varieties
- These specialty containers are slightly smaller in terms of cubic volume than our standard 1.0 GL Royale™ containers.
- Available with a 3-count carry/display tray for handling and excellent logo visibility.



Specialty –
Tuscan Sun
1.0 GL Royale™
container



Specialty –
Señorita Rosalita®
1.0 GL Royale™
container



Specialty –
Supertunia® Pretty Much Picasso™
1.0 GL Royale™ container



Specialty Carry/Display Tray – 19 3/4" x 6 1/2"

1.0 GL Royale™ Specialty Containers for Diamond Frost®, King Tut®, Snow Princess®, Supertunia®, Supertunia® Citrus, and Foolproof Color™ with Carry/Display Tray*

These optional containers are recommended because they provide exceptional retail impact for these top-selling plants.



Specialty –
Diamond Frost®
1.0 GL Royale™
container

Specialty –
Supertunia®
1.0 GL Royale™
container



Specialty –
King Tut®
1.0 GL Royale™
container



Specialty –
Supertunia® Citrus
1.0 GL Royale™
container

Specialty –
Foolproof Color™
1.0 GL Royale™
container

Specialty –
Snow Princess®
1.0 GL Royale™
container

1.0 Quart™ Specialty Containers for Graceful Grasses®

Gardeners are looking for our Graceful Grasses Collection, and our optional specialty containers make it easy for customers to find them. Plus, when you use these specialty containers, you have the option of charging a different price for Graceful Grasses than for annuals. The unique UPC code on these containers is also beneficial for scanning purposes. Also available in Grande size as special order with a 25,000 minimum.



Graceful Grasses®
1.0 Quart container

* Available as long as supplies last

* Available as long as supplies last

Container Options and Quantities

Product Name	Units/ Case	Cases/Pallet	Cases/ Truck
4.25 Grande™ Self-Symetricize® Proven Winners®	440	40	1040
4.25 Grande™ Self-Symetricize® Proven Selections®	440	40	1040
4.25 Grande™ Self-Symetricize® 8-count Flat-Filler Display Tray	50	40	1040
4.25 Grande™ Self-Symetricize® 10-count Flat-Filler Display Tray	50	44	1144
4.25 Grande™ Self-Symetricize® 16-count Flat-Filler Display Tray	50	20	520
4.50 Classic™ Self-Symetricize® Proven Winners®	1050	40	1040
4.50 Classic™ Self-Symetricize® Proven Selections®	1050	40	1040
4.50 Classic™ Self-Symetricize® 8-count Flat-Filler Display Tray	50	36	936
1.0 QT Proven Winners®	475	33	858
1.0 QT Proven Selections®	475	33	858
1.0 QT Proven Winners® Graceful Grasses® Specialty Container	475	33	858
1.0 QT Flat-Filler Display Tray	50	36	936
6.50 Proven Winners®	240	48	1248
6.50 Proven Selections®	240	48	1248
6.50 Flat-Filler Display Tray	50	28	728
Royale™ Proven Winners®	128	48	1248
Royale™ Proven Selections®	128	48	1248
Royale™ Display/Carry Tray	50	52	1352
Foolproof Color™ Royale™ Specialty Container	50	90	2340
Diamond Frost® Royale™ Specialty Container	84	54	1404
King Tut® Royale™ Specialty Container	50	90	2340
Señorita Rosalita® Royale™ Specialty Container	84	54	1404
Snow Princess® Royale™ Specialty Container	84	54	1404
Supertunia® Royale™ Specialty Container	84	54	1404
Supertunia® Citrus Royale™ Specialty Container	84	54	1404
Supertunia® Pretty Much Picasso® Royale™ Specialty Container	84	54	1404
Tuscan Sun Royale™ Specialty Container	84	54	1404
Display/Carry Tray for Specialty Containers	50	52	1352
8.5 Proven Winners® Jumbo	130	60	1560
8.5 Proven Selections® Jumbo	130	60	1560
Premium 1-Gallon CoEx *	85	64	1920
Premium 2-Gallon CoEx *	90	46	1380
Premium 3-Gallon CoEx *	71	32	960

* No tray offered at this time for these containers.

† Quantities subject to change.

Packaging subject to change.

Growing Tips and Information

The Word on Fertilizer

Remember to have your water tested before fertilizing to ensure that you are making the right fertilizer choice. In most cases, constant 200 ppm N is the best option. Slow release can be used to help in outdoor growing plans.

Proper Crop Time

Avoid giving baskets too much crop time. For 10-inch baskets, 8 to 10 weeks is ideal; for 12-inch baskets, 10 to 12 weeks is best.

Filling Out the Container

Use 4 to 6 liners for 10-inch to 12-inch containers and 6 to 8 liners for 12-inch to 18-inch containers. Using fewer liners will mean additional crop time or containers that do not fill out properly.

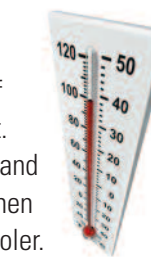
More Liners = Blooms²

Hangin' On

Do not hang baskets under gutters. For best results, baskets need space, good air movement, and adequate light, and they should not be dripped on heavily.

Growing Cold or Warm?

Do not water containers heavily at the time of planting and then move to a cold environment. For best results, water lightly and more often and grow warm until rooted into the container. When well-rooted, the plants can often be grown cooler.



Perform a pre-season water test to select fertilizer and a random soil test at time of hanging



Strong Roots

Once the liner is established, allow the soil surface to dry before watering again. This forces the roots to follow the moisture down in the container building a strong root system.

Finishing Touches

- Apply Florel® to most baskets 2 weeks after planting and then hang. Do not apply Florel® to Torenia.
- A pinch 3 to 4 weeks after planting bulks up the plants and encourages branching.
- If baskets are going into warmer poly areas, it is best to spray 10 ppm of Sumagic® 2 weeks after planting and just before hanging.
- When plants are ¾ their full size, use a Bonzi® drench (1-3 ppm in North; 2-5 ppm in Central; and 5 ppm in South) to help baskets hold their size and shape in the greenhouse and at retail. Do not use on Diamond Frost®.
- Cool temperatures can be an effective growth regulator.

Cultural Information and Growing Tips

To produce the highest quality plant material, growers must have detailed, specific crop culture. But to organize and sort the necessary information can be a challenge. What follows is a user-friendly yet comprehensive format developed by our propagators. Their system uses series charts that categorize the plant material according to basic environmental needs – pH, growing temperature, and fertilization. Besides enabling you to set up several different environments and group plants with similar basic requirements, you now have a single source of information about all Proven Winners® and Proven Selections® varieties. While you will still want to refer to specific crop culture for detailed information, together these two references should help you produce the best plants possible.

Proven Winners® Annuals and Graceful Grasses®

Growing Temp	A pH 5.5 - 5.8	B pH 5.8 - 6.2	C pH 6.0 - 6.5
A 55°-65° F	Sundaze® Bracteantha*, Superbells® Calibrachoa, Sunsatia® and other Nemesia, Supertunia® and Supertunia® Pretty Much Picasso® Petunia†, and Intensia® Phlox	Argyranthemum, Bidens, Flying Colors® and Flirtation® Diascia, Karalee® and Stratosphere™ Gaura Symphony and Soprano® Osteospermum	Snow Princess®, Blushing Princess™, and Frosty Knight™ Lobularia and Augusta® Blue Skies Nierembergia
B 65°-72° F	New Wonder/Whirlwind® Scaevola, Sutura (Bacopa), Tapien® Blue Violet Verbena and Babylon® Carpet Blue Verbena	Artist® Ageratum, Toffee Twist Carex*, Señorita Rosalita® and Señorita Blanca™ Cleome†, Spirit™ Cleome†, all Euphorbias, Fiber Optic Grass*, Simply Scensational™ Heliotropium, Rockapulco® Impatiens, Laguna™ and Lucia® Lobelia, GoldDust™ Mecardonia, Charmed® Oxalis, Sunbini Sanvitalia*, Babylon® (not Babylon® Carpet Blue), Superbena®, and Tukana® Verbena	Flambé® Chrysocephalum, ColorBlaze® Coleus, King Tut® and Baby Tut™ Cyperus, Ipomoea, and
C 70°-75° F		Angelface® Angelonia, Slightly Strawberry™ Anisodonteia, Luscious® Lantana, Purple Fountain Grass* and Red Riding Hood* Pennisetum, Catalina® and Summer Wave® Torenia	Blue My Mind™ Evolvulus, Infinity® New Guinea Impatiens*

Fertilizer: 150-200 Constant Liquid Feed (CLF)

*100-150 CLF

† 200-300 CLF

Proven Winners® Perennials

Growing Temp	A pH 5.5 - 5.8	B pH 5.8 - 6.2	C pH 6.0 - 6.5
A 55°-65° F		Decadence™ Baptisia, Fruit Punch™ Dianthus, Absolutely Amethyst™ Iberis, Daisy May™ Leucanthemum, Hosta, Lemon Drop® Oenothera•, 'Shockwave' Phlox, Garnet Brocade™ 'Pure Joy' and 'Maestro' Sedum	Madly™ Aubrieta, Hemerocallis, Pink Chablis® Lamium
B 65°-72° F	'Tuscan Sun' Heliopsis, Summerific™ Hibiscus, 'Hocus Pocus' and 'Sweet Lullaby' Veronica	Festival Star™ Gypsophila, Dolce® Heuchera, 'Banana Cream' Leucanthemum, 'Bottle Rocket' Ligularia, 'Pardon My Pink' and 'Pardon My Purple' Monarda, 'Desert Plains' Pennisetum	'Cheyenne Sky' and 'Dust Devil' Panicum

Fertilizer: 150-200 Constant Liquid Feed (CLF)

*100-150 CLF

•Tender Perennial

Culture Notes and Groups:

pH:

A: pH 5.5-5.8

B: pH 5.8-6.2

C: pH 6.0-6.5

EC:

A: < .6

B: .6-.9

C: 1.0-2.0

Well-Balanced Fertilizer

N-P-K, 2:1:1.5 with adequate amounts of micronutrients

Low: 100-150 ppm Constant Liquid Feed

Medium: 150-200 ppm Constant Liquid Feed

High: 200-300 ppm Constant Liquid Feed

Fertilizer Disclaimer:

It is a good practice to clear water leach once every 3-4 times you water to lower soluble salt levels in the media. EC should also be monitored using weekly EC measurements.

Rooting Out Temperatures:

(Growing roots to edge of pot/growing on and bulking plants)

A: 65-72° F

B: 65-72° F

C: 65-72° F

Growing Temperatures:

A: 55-65° F

B: 65-72° F

C: 70-75° F

Night temperatures should be run 5° F lower than day temperatures

Holding Temperatures:

(For toning crops and/or for when you have to hold the crop when it is ready to go)

A: 40-50° F (outdoors)

B: 50-60° F

C: Maintain Growing Temperatures

Light Levels:

High: Full sun crops need very high, bright light

Moderate: Sun to partial shade crops, High to moderate light

Low: Partial to full shade crops, Moderate to low light

Moisture Regimes:

Transplant:

Water lightly to maintain moisture level within root zone until roots reach the side of the finished container. Once roots are developed to the side of the pot, see finish watering regime.

Finish Watering Regimes:

A: Dry to Moderate: Water thoroughly without over-saturating, keep moist during root development, allow soil surface to dry completely before watering after the crop is rooted to the edge of the pot.

B: Moderate to Moist: Water thoroughly without over-saturating, keep moist but not wet throughout entire growth cycle.

C: Moist to Wet: Water thoroughly and keep moisture constant throughout entire growth cycle.

Plants Per Pot (PPP):

Standard:

4-5": 1 ppp

6": 1-2 ppp

Gallon: 1-3 ppp

8": 3 ppp

10-12": 3-5 ppp

More cuttings per pot will yield faster finishing times.

The higher light and temperatures experienced with summer production will dramatically reduce crop times.

Soil Mix for container growing:

Use a high-quality, professional grade soil mix that is adjusted to work with your water quality and growing style to help manage pH and water control.

Use a well-drained, high-quality professional grade soil mix. A peat-lite based soil or equivalent that gives you 60% organic matter and 40% secondary aggregates, such as perlite, rock-wool, coir, and/or bark, will provide proper soil porosity (well-drained soil).

Growth Regulator Disclaimer:

All PGR rates should be trialed by each individual grower before applications are made to entire crop to ensure desired results. All rates are given as a spray unless otherwise stated. Summer production may require higher PGR rates when crops are grown indoors. Proven Winners and its affiliates are not responsible for misapplication or misuse of these products. Check manufacturers' labels for approved rates and usage recommendations.

Pest Management:

A weekly scouting program is suggested. Monitor for common greenhouse pests. Treat accordingly, using label instructions. Be sure to rotate chemical classes to guard against development of resistance to chemicals.

Disease Management:

Treat with preventative broad spectrum fungicidal drench at transplant. Scout crops regularly (at least once a week) for disease development. Good air circulation, control of humidity, and good sanitation practices are critical. Good sanitation practices include keeping greenhouses clean at all times, eliminating weeds and debris, disinfecting equipment and greenhouses as often as possible, and keeping hose ends off the floor. Good water management practices are critical to healthy plant growth.

Day Neutral:

Ability of plants to flower freely regardless of day-length.

Vernalization:

Vernalization is not necessary for most Proven Winners Perennials (PWP), however, crop quality and flower number and presentation often will be improved with a cold treatment. PWP varieties that are listed as No for vernalization will not be harmed and may be improved with cold treatment.

Spring Outdoor Finish:

Many Proven Winners crops can be finished outdoors under cool temperatures. Finishing under cool temperatures will allow you to expand production area, allows additional spacing inside greenhouse, allows additional turns, and improves quality of the product. Those plants finished outdoors will need additional time to finish. Specific finishing times are difficult to predict due to variability in weather patterns. Outdoor Mum production areas are perfect to use as spring cold temperature finishing space.

Before plants are moved outside, they should be acclimated to colder temperatures using holding temperatures stated above.

Ideally, plants should be moved outdoors on an overcast day, with moderate temperatures, little wind, and no severe cold (freezing temperatures) forecasted for the next 24 hours. Often a full moon will mean clear skies, which will allow temperatures to drop more than expected. To maintain proper nutrition after a heavy rain, a light water application with 400-500 ppm N can be used on the already wet plants (this high fertilizer application on dry plants will result in burn).

Plants vary in ability to withstand cold temperature finishing. To help you manage when crops can be placed outdoors, we have split our plant material into 3 groups (Not all crops can be finished outdoors and will be noted as No). In the case of unusually cold temperatures, you should have frost protection measures ready (frost cloth, sprinklers, or ability to move plants under cover).

It is generally too cold for insects and disease to prosper. You should continue to scout for problems, however, chemical control measures probably won't be needed. Plant growth regulators will not be needed to control growth.

Growers who wish to try this method of finishing plants should trial a small portion of their plant material the first year to gain experience and comfort. Each year will differ and growers need to be prepared to adapt as conditions change.

A: These plants can be placed outside the earliest. When temperatures are not forecasted to drop below freezing for the next 10 days you should be able to move these plants outdoors. Should the temperature be forecasted to drop below 28° F, protection measures should be taken.

B: This is the second wave of plant material. These plants can be moved outside when odds are that temperatures are much less likely to drop below freezing. Protection measures should be taken for this group when temperatures are forecasted to reach 32° F. Average daily temperatures should be higher than when group A material was moved out. Generally, a few weeks after group A is moved out group B can be moved outside.

C: This is the third wave of plant material. These plants can be moved outside when temperatures are no longer likely to reach freezing. A hard frost will cause damage to this group. If a hard frost is forecasted, protection measures should be implemented.

For questions please call the grower hot lines at Four Star Greenhouses, Pleasant View Gardens, and EuroAmerican.

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